

Off Invoice Pricing

“Off-Invoice” is a funding type able to be entered for Direct articles only. There are two different types of Off-Invoice pricing which we will cover below:

(NOTE: If your articles are non-direct you will not be able to enter an Off-Invoice Price)

- Off invoice \$
- Off Invoice %

Off Invoice \$ (Dollar Amount)

The Off invoice \$ amount entered is the amount that will show on your invoices AFTER the discount.

For example, if my product/s normal cost shows as \$12.89 and I was looking to achieve a %25 discount I would enter the value I want to show on the invoice, in this case \$9.67

This field is for the \$ you want to show on the invoice, not the amount off the invoice

(NOTE: This is what we recommend using 99% of the time over the % field)

The screenshot shows the SAP 'Promotion Funding & Confirmations' interface. The 'PRODUCTS' table has columns for 'Product', 'Unit', 'Warehouse Withdrawal', 'Scarback Amount', 'Off Invoice Price \$', 'Off Invoice %', and 'Direct?'. The 'Off Invoice Price \$' column for all four product rows is highlighted with a red box and contains the value '9.67'. The 'Off Invoice %' column contains '0.00' and the 'Direct?' column contains 'Yes' with a green checkmark.

Product	Unit	Warehouse Withdrawal	Scarback Amount	Off Invoice Price \$	Off Invoice %	Direct?
WATER BOTTLES (2000)	EA	0.00	0.00	9.67	0.00	Yes ✓
WATER BOTTLES (2000)	EA	0.00	0.00	9.67	0.00	Yes ✓
WATER BOTTLES (2000)	EA	0.00	0.00	9.67	0.00	Yes ✓
WATER BOTTLES (2000)	EA	0.00	0.00	9.67	0.00	Yes ✓

Off Invoice % (Percentage Amount)

The Off Invoice % amount entered is the % off the normal pricing.

For example, if my product/s normal cost shows as \$12.89, and I wanted to achieve a discount of 25%, I would enter “25” into the field. This would then pull through a new invoice price of \$9.67

(NOTE: This type of funding is only available within group promotional activity. It is not available within the Proposal for Instore Promotions)

The screenshot shows the SAP 'Promotion Funding & Confirmations' interface. The 'PRODUCTS' table has columns for 'Product', 'Unit', 'Warehouse Withdrawal', 'Scarback Amount', 'Off Invoice Price \$', 'Off Invoice %', and 'Direct?'. The 'Off Invoice %' column for all four product rows is highlighted with a red box and contains the value '25.00'. The 'Off Invoice Price \$' column contains '0.00' and the 'Direct?' column contains 'Yes' with a green checkmark.

Product	Unit	Warehouse Withdrawal	Scarback Amount	Off Invoice Price \$	Off Invoice %	Direct?
WATER BOTTLES (2000)	EA	0.00	0.00	0.00	25.00	Yes ✓
WATER BOTTLES (2000)	EA	0.00	0.00	0.00	25.00	Yes ✓
WATER BOTTLES (2000)	EA	0.00	0.00	0.00	25.00	Yes ✓
WATER BOTTLES (2000)	EA	0.00	0.00	0.00	25.00	Yes ✓