

# SUPPLIER UPDATE

September 24, 2021



## Reduced Interislander ferry capacity

Ferry services are currently reduced from 5 to 3 boats. This will affect freight, so please let us know of any delays.

## Country of Origin for fresh foods:

The Commerce Commission have extended the deadline for the new regulations for fresh foods due to Covid restrictions. The new deadline is now 12<sup>th</sup> February 2022.

Now is a good time to check any affected products have the correct packaging declarations and country of origin data. If your product is not from a single country, remember to use the Country of Origin statement field to provide all the relevant information.

[Here's the latest from ComCom.](#)

## Ingredients & allergens

We'd really appreciate you checking that your product data has up to date ingredients and allergens info. This information is displayed directly to purchasers in the online shopping portal and are key motivators for purchasing.

## Product and price change moratorium

As we head into peak season trading, we would appreciate your support with our annual List Price/New Product Moratorium.

When planning your list price changes and product launches between now and next year, we ask that you schedule them outside of the moratorium periods listed below. We can also confirm that the price moratorium does not apply to the standard agreed upon promotional pricing.

**List price adjustments:** Monday 22 November 2021 until Sunday 30 January 2022

The deadline to confirm any pricing adjustments for 2021 is Friday 1 October 2021, which allows for a six-week lead time for implementation.

The first effective date following the moratorium is Monday 31 January 2022.

**New product introductions:** Monday 29 November 2021 until Sunday 16 January 2022

We ask that you please discuss any new products in line with current business requirements to minimise any issues during this busy period.

If any new products are launched to the market during the proposed moratorium period, please get in touch with your relevant Foodstuffs' category stakeholder for special review and consideration.

The first effective date following the moratorium is Monday 17 January 2022.

| 2021/22 Dates | Sept<br>20 27 | Oct<br>4 11 18 25 | Nov<br>1 8 15 22 29       | Dec<br>6 13 20 27 | Jan<br>3 10 17 24 31 | Feb<br>7 14 |
|---------------|---------------|-------------------|---------------------------|-------------------|----------------------|-------------|
| List Freeze   |               | 6 Week lead       | 22 Nov to 30 Jan - 10 Wks |                   |                      |             |
| NPD Freeze    |               | 8 or 6 Week lead  | 29 Nov to 16 Jan - 7 Wks  |                   |                      |             |

If you have any questions, get in touch! 0800 555 985  
[suppliers@foodstuffs-si.co.nz](mailto:suppliers@foodstuffs-si.co.nz)

**FOODSTUFFS**  
 South Island

## Advance Shipping Notices

With the disruption over the last few weeks we've noticed that ASNs have fallen off the radar. We'd really appreciate your assistance with making sure that you send these business critical documents for every order you supply.

The Foodstuffs eXchange ASN process is really easy and looks like this:

1. Foodstuffs generates a Purchase Order and sends it to the eXchange.
2. You receive an email that a new Purchase Order has been sent to the eXchange.
3. You view the Purchase Order and then, in turn, Acknowledge the Purchase Order.
4. You confirm the delivery details of the Purchase Order, which creates an Advance Shipping Note (ASN) back to Foodstuffs.  
Please adjust orders/quantities accordingly & confirm delivery.

If you are linked with us via EDI, then most of the above will happen automatically. Be sure to keep an eye on any error messages you might receive. If an ASN fails, please use the above process at the eXchange to confirm the affected order before delivery. If you're ever unsure what an error message means or you'd like to connect with us via EDI, just call – 0800 555 985

## on the spot

**Tom Smith**, who was parental cover for Karina Scott, has secured a permanent role in the Retail Operations team.

**Karina Scott** returns to us in a part time capacity before returning full time in mid January.

**Alexandra Speer** has returned from parental leave and secured a new role in the Category and Promotions team.

**Niki Taylor** will join the On the Spot team as the Promotions Coordinator.

Please join us in congratulating and welcoming them.

We farewell **Jacinda Dykhoff**, who leaves us on September 30. We wish her all the best!

## Procurement

We farewell **Kristi Tocket** who will take up a new position as Commercial Insights Analyst reporting to Haden Piggott in the Category and Promotions space.

**Val Kawaguchi** has accepted the role of Senior Procurement Analyst in Kristi's stead.

Please join us in congratulating Kristi and Val on their new roles.

## Service level calculations

We'll be changing the unit of measure we calculate our service levels in from BUn (Base Unit/each) to Bulk. Bulk is usually the Carton or Shipper quantity, but can sometimes be the Inner

This change shouldn't have much of an impact on your results and aligns with the common UoM with which we are supplied and, in turn, supply our stores.

**FRESH AS!**



**CHEAP AS!**



**SWEET AS!**



- Quality Produce, Meat, Seafood and Bakery
- Lots of Good Meal Options

- Lowest Total Supermarket Shop

- Everything I Need
- Simple Shop
- A Great Team

Here at **PAK'nSAVE**, we promise our customers that their experience in our store will be cheap as, fresh as and sweet as!

**CHEAP AS!** means customers get the lowest price on their total supermarket shop in our store. This is the core of our DNA.

**FRESH AS!** means customers are confident they're getting quality fresh produce, meat, seafood, bakery and meal options, that meet their budgets.

**SWEET AS!** means we remove any pain points customers have so they love being in our store and we do what we can to make their time enjoyable and efficient!